

Financial Interview Preparation Workshop

Overview (~ 3 – 3 ½ hour course)

The main goal of the workshop is to assist candidates seeking employment in finance, particularly, roles in Investment Banking, Corporate Finance, and Corporate Development. The workshop will help students prepare for both the analytical, or "technical," portion and the fit, or "behavioral," portion of the finance interview.

For the analytical topics (~75% time allocation), the workshop will provide students with a better understanding of the finance concepts that are frequently tested as well as cover various approaches for answering challenging technical questions:

- Dealing with advanced accounting topics
- Best practices for discussing valuation methodologies during an interview
- Frameworks for answering "odd-ball" valuation-related questions
- Back-of-the-envelope techniques for assessing M&A and LBO transactions during an interview
- Strategies for "layering" responses to analytical questions
- Framework for discussing key qualitative and quantitative aspects of current capital markets transactions

For the fit topics (~25% time allocation), the workshop will address preparation tactics as well as common questions and ideal responses for maximum impact:

- Telling a compelling story
- Communicating personal value
- Developing key message points & elements of support
- Responding to common behavioral questions

Prerequisites

There are no prerequisites for this seminar, as it is intended to provide insight into interviewing best practices for finance positions.

About Training The Street

TTS is the world's leading financial learning services company, offering state-of-the-art, instructor-led courses in financial modeling and corporate valuation to corporate and educational clients. Founded in 1999, TTS's clients include the world's leading universities, investment banks, consulting firms, and Fortune 500 companies. TTS leads workshops for more than 100 academic clients, including the top business schools in the United States. TTS's instructors have worked across a broad spectrum of industries and financial disciplines. Several of our instructors are Adjunct Professors at leading academic institutions. For more information on TTS, please visit www.trainingthestreet.com